



TUCSON GREENS COMMITTEE MINUTES OF NOVEMBER 19, 2015

The Regular Meeting of the Tucson Greens Committee was called to order at 3:00 p.m., on Thursday November 19, 2015. The meeting was held at Randolph Golf Complex, Cactus Room, 600 South Alvernon Way, Tucson, AZ

Committee Members present: John Anttonen, Tom Duddleston (departed at 3:46 pm) Jeff Farkas, Joseph Cates, Matthew Witzke (departed at 4:15 pm), Thomas Flanagan

City Staff in Attendance: Mike Ortega, (City Manager); Greg Jackson (City Manager's Office); Silvia Amparano (Finance Director); Fred Gray (Parks and Recreation Director); Stephanie Brooks (Secretary – Parks and Recreation).

OB Sports Staff in Attendance: Mark Woodward (Senior Vice President of Operations); Robb Palmgren (General Manager – Randolph Golf Complex); Jeff Eckart (Superintendent – Fred Enke Golf Course); Reuben Proper (Superintendent – Silverbell Golf Course); Robert Moreno (General Manager – El Rio Golf Course); Tim Brady (Superintendent – El Rio Golf Course); Joe Riekema (General Manager – Fred Enke Golf Course); Al Murdock (General Manager – Silverbell Golf Course); Matt Kimble (Superintendent - Randolph Golf Complex);

1. CALL TO ORDER / ROLL CALL

The meeting was called to order at 3:00 p.m.

2. APPROVAL OF MINUTES – OCTOBER 22, 2015

Mr. Flanagan made a Motion to approve the minutes.

Mr. Cates seconded the Motion.

The minutes were approved by a vote of 6-0

3. CALL TO THE AUDIENCE

None.

4. GOLF COURSE REPORTS (EVENTS, ROUNDS, MAINTENANCE) – OB SPORTS

Mr. Woodward review reports provided and discussed the planning for five year capital improvement with Mr. Jackson.

Mr. Jackson mentioned equipment needs and options to borrow from Parks and Recreation as opposed to purchasing new equipment.

A. EL RIO – DETAILED REPORT

- Revenue at \$115,327 up \$19,224 from last year.
- Southern Arizona Junior Golf Tournament on November 21, with 80 players.
- High school season ended with a after event celebration
- US Kids Golf, 80 players
- Sump drainage recently cleaned out
- Golf clinics held Saturday mornings at 10 am
- Annual kitchen inspection, received “E” rating.
- Repaired netting, tree trimming and light repairs planned while lift is on site.
- Parking lot repairs
- New menu in the grill

RANDOLPH / DELL URICH – GENERAL REPORT

- Fertilizing and tree trimming, organizing after over seeding process.
- 8054 rounds, revenue fell short by approximately \$8,200 in October.
- 2016 City Card: 1,348 cards sold at Randolph.
- Volunteer hours: 31 hours in October, 17 hours in November.
- Veteran’s Day special “222 for the troops”, \$2 beer, \$2 hot dogs, \$2 burgers.
- Events hosted: meetings, banquets, Halloween parties, Super Girls golf day, Friday Fish Fry, 5k and 10k run
- 228 players at Chicanos por la Causa event
- Boys and Girls division II state tournament
- Senior Men’s and Women’s Tucson City Amateur
- Free Lesson night planned for December

C. SILVERBELL – GENERAL REPORT

- US Kids Junior Tournament, 55 kids
- Pima Community College planning events in 2016
- “Perfect Fit” – Fitting program

D. FRED ENKE – GENERAL REPORT

- 16 club events, average of 18 players per club

5. OPERATING REVENUES AND EXPENSES REPORT – OB SPORTS

Mr. Woodward stated golf rounds up by 9,000 over budget.

Mr. Woodward reported revenue at a loss of \$1 million due to over seeding and weather.

Mr. Woodward explained busy season shows revenues will rebound and close the gap and goal to be self sustaining

Mr. Cates inquired about rounds being up 20% and asked for break down and plan to break even. He also noted that net operating income was up less than 1%.

Mr. Woodward reported overall operation and food and beverage marketing.

Mr. Farkas asked about higher rates.

Mr. Woodward mentioned recent rate increase effective November 1- December 1 and upcoming increase in December – April 15, 2016.

6. 2016 MEETING SCHEDULE

Mr. Jackson provide a meeting schedule for 2016.

7. CALL TO THE AUDIENCE

None

8. ENTERPRISE FUNDS – SILVIA AMPARANO

Ms. Amparano reviewed information recently presented to Mayor and Council regarding fiscal year 2015, reviewing revenues and expenditures resulting in an operating loss of \$405,000.

Ms. Amparano explained with depreciation of \$722,000 and a total loss of \$1.1 million decreases the net position of the fund. As of June 30, 2015 the cash deficit from the Golf Enterprise Fund to the General Fund is \$8.5 million.

Mr. Cates inquired about the debt service that is budgeted at Randolph Golf Course.

Mr. Jackson will look into the debt service and report next month.

The Greens Committee took a break from 3:56 to 4:00 pm.

9. GOLF PERSPECTIVE – MIKE ORTEGA, TUCSON CITY MANAGER

Mr. Ortega discussed his understanding of the golf financial situation from FY 15 and first quarter of FY 16. There will be an agenda item with Mayor and Council on December 15 to discuss golf, strategies for addressing the shortfall and the policy discussion. Staff will

provide an analysis of subsidy per round per course, the loan to the General Fund, and recapitalization of the golf fund for future capital needs. Mr. Ortega has heard positive feedback on the management of the golf operations.

10. MEETING SCHEUDLE – NEXT MEETING DATE AND LOCATION

Mr. Cates made a motion to hold the December meeting on the 10th.

Motion was seconded Mr. Farkas. Motion passed 5-0.

The next Tucson Greens Committee meeting will be held on Thursday, December 10, 2015, at 3:00 p.m., Randolph Golf Complex, 600 S. Alvernon Way, Tucson, AZ.

11. FUTURE AGENDA ITEMS

- A. Growing revenue
- B. Debt service
- C. Sales tax generated by the Tucson City Golf

12. ADJOURNMENT

The meeting was adjourned at 4:16 P.M